

OPEN LETTER TO CLIENTS OF QUALISYS

AN INVITATION TO OUR SERVICES

Qualisys Employment Screening, LLC (Qualisys) has announced that it is terminating its occupational health examination services effective July 2010. WorkCare, Inc. (WorkCare), a national integrated health company, owned by a team of board-certified physicians in occupational medicine, recognizes the operational hardship that may occur to clients affected by this news, and is offering to assist those clients in transferring its services to WorkCare.

“Occupational health services, and specifically medical surveillance activities, are compliance programs that require close vendor-client integration,” said President Peter P. Greaney, M.D. “We understand the logistical considerations that employers may face in this transition period - establishing a new network of clinics, transferring voluminous employee medical records and securing a new MRO. We are offering Qualisys clients the opportunity to use our streamlined integration plan to expeditiously transfer their health service needs to WorkCare. We have scalable capacity that allows us to swiftly add new clients and ensure there is little or no disruption to the existing program.”

COST-EFFECTIVE SOLUTIONS

Because one of our core competencies is managing medical information, WorkCare is able to maximize economies of scale from its established list of 2,500 plus network providers, and pass on standardized pricing to your company.

We also understand the importance of maintaining quality in administering the program, as poor provider performance can lead to increased costs, while draining management productivity. WorkCare can offer your company significant internal cost savings because we manage the administrative component and oversee all provider quality issues, reducing your company’s staff involvement in the process. This in turn reduces employee downtime that often occurs if employees have to undergo repeat testing due to clinic error as indicated below.

How Clinic Quality Issues May Impact Costs/Productivity			
Activity	Impact	Estimated Lost Productivity	
Physical health exam protocol misinterpreted by clinic	Employee required to return to clinic for re-test	Employee time required for test and re-test	Up to 6 Hours
		Managerial Time for Administration	Up to 1 Hour
Multiple health exam appointments required because one facility cannot meet all testing requirements	Employee required to visit multiple clinics to ensure testing criteria is met.	Employee time required to visit multiple testing sites	Up to 4 Hours

FULL-SERVICE, TURN-KEY MEDICAL SURVEILLANCE PROGRAM

WorkCare can efficiently deploy a customized medical surveillance program to Qualisys clients that meets 29 CFR 1910.120 technical requirements. This program includes:

- A built-in credentialed provider network in all 50 states, the District of Columbia and many international locations.
- Clinic provider management to ensure clinical services are delivered in an efficient, quality-driven manner.
- Consolidated management of all participants in the medical surveillance program, including timely notification of employee health clearance status to appropriate EHS staff.
- Only board-certified occupational physicians used for examinations and records review.
- Streamlined administrative management of employee health exams, including scheduling, participation tracking, consolidated pricing and record retention.
- OSHA recordkeeping services.

In addition to these services, WorkCare offers physician-based Incident Intervention[®] to help employers manage their occupational health injuries. Incident Intervention is the practice of using WorkCare clinicians to “intervene” at the time a workplace injury or accident occurs. This program is designed to support company safety goals, while reducing runaway costs associated with workplace injuries and illnesses.

PREPARED TO ASSIST YOU

WorkCare stands prepared and capable of offering existing Qualisys clients a smooth transition to WorkCare. We have a ready-to-go implementation system that will facilitate a seamless transition for your employees.

Please call Vice President of Client Relations Paula Sandrock at (800) 455-6155, ext. 110 to discuss a transition plan for your company.

WORKCARE FACT SHEET

ABOUT WORKCARE

WorkCare is owned by a team of physicians who each have unique expertise and credentials in toxicology, internal and occupational medicine. As authorities in their respective field of medicine, they have combined their talents to form the nation's first, physician-managed, integrated health consulting firm.

Access to a physician's perspective enables clients to receive comprehensive information on which to base business decisions. The hands-on involvement by WorkCare physicians ensures that medical monitoring programs are driven and managed by the doctors—not just signed off by them.

WorkCare has over 200 clients nationwide and provides services to more than 225,000 customer employees. The company has over 80 full-time employees and is headquartered in Anaheim, California, with offices in Northern California, North Carolina and Utah.

We provide health management programs to clients in a broad range of industries, including energy, public utilities, engineering, construction, biotechnology, pharmaceuticals, manufacturing, government and consumer products. Our customer market includes multi-state employers who rely on our expertise to manage and organize health and disability programs at multiple sites.

One of our core competencies is locating and contracting with the best skilled occupational physicians throughout the country. We currently contract with over 2,500 clinics in the U.S. and several foreign countries.

PROGRAMS AND SERVICES

We tailor our programs to meet the specific needs of each employer. Needs-based contracting allows clients to customize the services that best fit their corporate culture and operations. Our programs include:

- ◆ Medical Surveillance
- ◆ Incident Intervention[®]
- ◆ TravelCare[®]
- ◆ Consulting Medical Director
- ◆ Drug & Alcohol Testing
- ◆ Onsite Clinic Management
- ◆ Absence/Disability Management
- ◆ WorkLink[™] and Occupational Health Manager (OHM)

CORPORATE MANAGEMENT

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